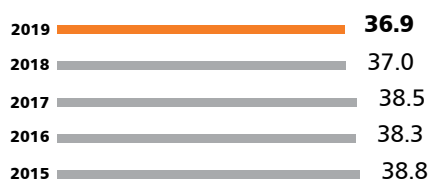


## MARKET REVIEW

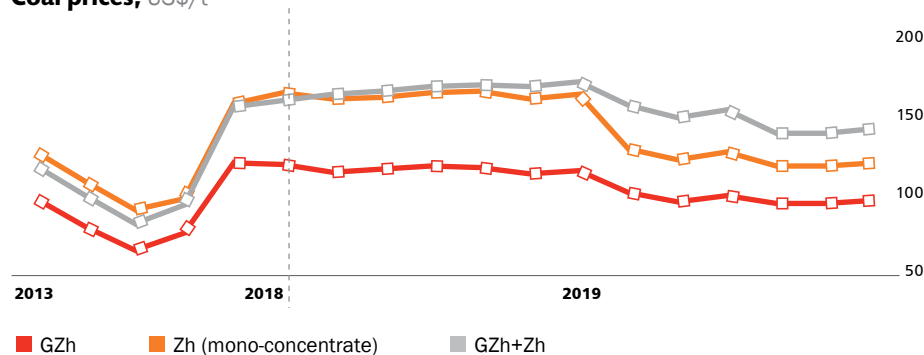
In 2019, Russian coking coal concentrate consumption remained mostly at the level of 36.9 million tonnes. Russian coal exports climbed by 7% to 27.0 million tonnes due to favourable conditions on Asian steel markets.

During the period, Russian domestic prices followed the downward trend on the global coking coal market. As result, the premium Zh-grade coking coal dropped by 14% and averaged US\$137 per tonne. Prices for GZh-grade coking coal fell by 12% to US\$100 per tonne.

### Domestic coking coal concentrate consumption, mt



### Coal prices, US\$/t



### Sales volumes of Coal segment, '000 tonnes

	2019	2018	Change, %
<b>Coal products, external sales</b>	<b>11,053</b>	<b>11,048</b>	<b>0.0</b>
Coking coal	2,211	1,690	30.8
Coal concentrate and other products	8,841	9,323	(5.2)
Steam coal	1	35	(97.1)
<b>Coal products, inter-segment sales</b>	<b>6,569</b>	<b>6,016</b>	<b>9.2</b>
Coking coal	2,044	1,863	9.7
Coal concentrate	4,525	4,153	9.0
<b>Total, coal products</b>	<b>17,622</b>	<b>17,064</b>	<b>3.3</b>

## SALES VOLUMES REVIEW

In 2019, the Group's coal products sales rose by 3% to 17.6 million tonnes, mainly due to higher production volumes at the Rospadskaya-Koksovaya, Uskovskaya and Alardinskaya mines.

Inter-segment coal products sales increased by 8% to 6.6 million tonnes, as EVRAZ focuses on maximising supplies to the Group. Total external coal products sales remained at the level of the previous year of 11.1 million tonnes.

Export sales moved up just by 1% to 7.7 million tonnes in 2019. EVRAZ significantly rose its supplies to Asian countries by 12%, meanwhile this growth was offset by lower sales to Europe.

On the domestic market, EVRAZ remains the leading coking coal producer with an average 22% market share in all coal grades.

### EVRAZ market share in Russia's high-vol coking coal grades, %

